



# TERI SCHEINZEIT

## Professional Speaker

Teri Scheinzeit works with business professionals who want to increase profits and reduce overwhelm.

Teri Scheinzeit is a compelling communicator and lively speaker. For fifteen years she's trained entrepreneurs and business professionals to reduce overwhelm in order to dramatically increase profits. Her clients continually grow revenues, improve productivity and find the powerful leader "within".

After twenty years building an award winning corporate communications firm, Teri now empowers other business professionals to thrive in their careers.

Teri won *Mentor Coach of the Year* from the Stevie Awards, the premier business organization honoring women worldwide.

### Most Requested Presentations

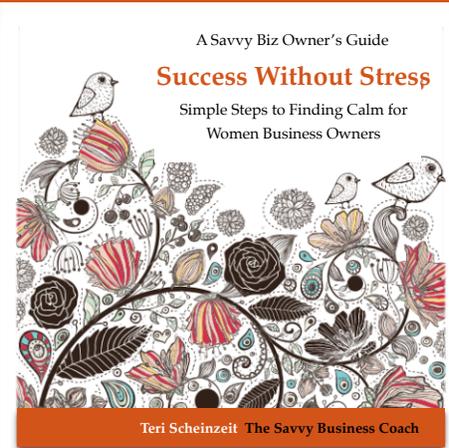
**Stop Business Overload Cold**  
*Be MORE Successful with LESS Stress*

**Quieting Your Inner Bully**  
*Transform Negative Conversations for Amazing Business Growth*

**Fearless Networking**  
*Maximize Your Untapped Sales Market*

Call Teri to speak at  
your next business event.

917.602.6358  
[www.savvybizowner.com](http://www.savvybizowner.com)



### Teri's NEW Book (Coming Sept 2016)

**Success Without Stress**  
*Simple Steps to Finding Calm for Women Business Owners*

"Teri lights up audiences. She establishes an instant rapport with a roomful of strangers and effortlessly combines business expertise and personal growth."

D. Bell, Bell Advertising

"As a result of Teri's coaching, my sales have increased 30%-50%. I'm now exceeding my monthly quota and have become a top performer in my company."

Pam Friday, Sales Manager

"I watched Teri turn a group of lawyers into fearless networkers."

P. Grotas, Immigration Attorney

"Thanks to Teri's coaching, company profits increased 300%. I trust my instincts, have become a proficient leader & negotiate with ease."

Valerie Viera, President, Sprigs

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MOST  
REQUESTED  
PRESENTATIONS

*Raves From  
Participants*

*“Insightful”*

*“Engaging”*

*“Interactive”*

*“Inspiring”*

*“Great Fun”*

## Stop Business Overload Cold

*Be MORE Successful with LESS Stress*

Most business professionals are stressed, even overwhelmed. Some think it's normal and necessary in order to succeed. The opposite is true. Savvy Business Owners make decisions thoughtfully, communicate clearly & grow their businesses purposefully. This is the path to success.

Participants will learn:

- The difference between stress versus excited, positive energy
- How to take charge of distractions and to transition between activities
- How to stop turning disappointments into catastrophes
- How to change the rules of the game in their favor

## Quieting Your Inner Bully

*Transform Negative Conversations into Amazing Business Growth*

Did you know 80% of internal conversations are negative? The Inner Bully is loud, critical and relentless. Learning strategic ways to quiet this voice and sometimes embrace it (when it might be useful) is key to success.

Participants will learn:

- How to “get to know” their Inner Bully and why it exists
- How to effectively speak back to their Inner Bully
- When to invite their Inner Bully into the room
- How to feel empowered by their Inner Bully instead of shut down

## Fearless Networking

*Maximize Your Huge Untapped Sales Market*

Some professionals freeze up when they walk into a networking event. They think successful networkers are born that way. They say, “Why bother?” News flash. Effective networking skills can easily be learned and implemented.

Participants will learn:

- The difference between networking and selling
- How to network in their own voice with their own personality
- How to use LinkedIn as a fabulous networking tool
- How to attract people to speak to YOU at networking events